

Q+A // AUGUST 2024

Embracing Informed Bidding with the Competitive Analysis Suite

- **Is it for agency engineers or contractors?**
The Competitive Analysis Suite can be used by contractors who have added the service and any Agency Administrator account to compare historical data and pricing submitted to the service.

- **How much historical data is available with the Competitive Analysis Suite?**
This depends on the agency. Agencies provide the data. Some agencies have provided historical data since they started with us and some have provided it at some point thereafter.

- **Do I have access to all agency historical data or just my specific agency?**
With the Competitive Analysis Suite, you have access to all participating agencies that submit historical data to our service.

- **There seem to be several user IDs for the same contractor – how do we know which user ID is the correct one to use?**
During contractor search, it is recommended to use the unique bidder ID assigned by your agency to help filter results. You can also search by your business name.

- **For contractor comparison, are the results based on winning bids for that item, or the fact that both contractors submitted a bid with that item?**
The latter in this case. Contractor comparison compares two contractors and displays all items bid upon those contractors based on the date range.

- **On the Bid Tab Analysis feature, what does the smart item search checkbox mean?**
The Smart Item Search returns items where either part of the item number begins with the entered criteria. For example, if you enter 150 in the item field, the Smart Item Search will return 150-2000 and 200-1500, but not 200-0150.